



# **BLUEGRASS STATE SKILLS CORPORATION**

2015 Annual Report



## CABINET FOR ECONOMIC DEVELOPMENT

**Steven L. Beshear**  
Governor

Old Capitol Annex  
300 West Broadway  
Frankfort, Kentucky 40601  
ThinkKentucky.com

**Larry M. Hayes**  
Secretary

October 2015

The Cabinet for Economic Development (CED) is pleased to present the Fiscal Year 2015 Annual Report of the Bluegrass State Skills Corporation (BSSC). BSSC plays a significant role in keeping Kentucky's business and industry competitive in today's global economy by assisting them in providing quality training for their workforce.

Through the hard work of the BSSC board and staff, the Cabinet has built a strong reputation for providing customized, flexible and industry-driven skills training opportunities, and companies continue to place a high value on the programs offered by BSSC. This past year, the BSSC Board of Directors approved Grant-In-Aid applications for 104 companies and training consortia to train approximately 17,000 Kentucky-resident employees and tax credit applications for 39 companies to train over 10,500 Kentucky-resident employees.

In addition, CED continues to work closely with our Kentucky Skills Network partners to provide quality training opportunities to our business clients across the Commonwealth in order to maximize the resources available to help them achieve their workforce development goals. We appreciate the support of Governor Steve Beshear, the Kentucky General Assembly, the Kentucky Economic Development Partnership Board, the Bluegrass State Skills Corporation Board, as well as our many workforce development partners to ensure that Kentucky's workforce is prepared for the jobs of the future.

Sincerely,

A handwritten signature in blue ink, appearing to read "L. Hayes".

Larry M. Hayes  
Secretary



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October 2015

As Chairman of the Board of Directors and the Executive Director of the Bluegrass State Skills Corporation (BSSC), we are pleased to present this report as an accurate accounting of the activities of the BSSC for fiscal year 2015 (July 1, 2014 to June 30, 2015). The annual report, which is required pursuant to KRS 154.12.208, provides information about the approval of Grant-In-Aid (GIA) and Skills Training Investment Credit (STIC) projects. The report also provides information on the final approval of GIA expenditures, STIC tax credits, and the Metropolitan College TAX Credit (MCTC), and highlights the excellent public and private partnerships necessary to accomplish the goal of providing Kentucky employers with a highly skilled workforce.

Quality customer service has always been a hallmark of the Bluegrass State Skills Corporation and the staff continues to be committed to providing excellent customer service and continuous improvement. That high level of service is reflected in the feedback we have received in our Performance Evaluation Questionnaire (PEQ), which are completed by the company at the end of each project. During FY 2015, the BSSC received and reviewed 129 PEQs, of which 100% stated they would recommend BSSC to others in the future. The primary reasons cited on the PEQ for conducting the training on BSSC projects were to provide skills necessary for company operations, to incorporate a new product or process, competitive pressures, and to introduce new technology.

The responses to the PEQ's clearly demonstrate that the funds provided to the BSSC are used in a manner that improves and promotes the employment opportunities of Kentucky's residents and enhances the ability of Kentucky companies to remain competitive in the global economy.

On behalf of the Bluegrass State Skills Corporation, we respectfully submit this report as an accurate accounting of the activities of the BSSC for FY 2015.

A handwritten signature in blue ink that reads "RD Fox".

Randall D. Fox  
Board Chairman  
Bluegrass State Skills Corporation

A handwritten signature in blue ink that reads "Joshua D. Benton".

Joshua D. Benton  
Executive Director  
Bluegrass State Skill Corporation

# INTRODUCTION



Manufacturing is dependent on creating a skilled working. BSSC provides employers the opportunity strengthen the skills of their employees and communities in which we operate.

The Bluegrass State Skills Corporation (BSSC) has built a strong reputation for meeting and exceeding industry needs for customized, flexible and industry-driven skills training. It partners with other employment and training organizations to tailor a comprehensive program of skills training services for new, existing and expanding companies.

The BSSC plays a significant role in keeping Kentucky's business and industry competitive in the global economy by helping provide the necessary workforce training in the following ways:

Administering and funding Kentucky's customized business and industry-specific training efforts through Grant-in-Aid and Skills Training Investment Credit projects that are approved by the BSSC Board of Directors

Acting as a broker by coordinating the resources of skills training providers

Facilitating the creation of public/private partnerships through education and training programs designed to meet training needs of individual and multiple-company projects

Administering any special state appropriation for customized business and industry-specific training

## JOHNNA HOWARD USA TRAINING & DEVELOPMENT

*Metalsa Structural Products  
Hopkinsville, KY*

The BSSC represents the consolidated efforts of the Kentucky Cabinet for Economic Development and the Education and Workforce Development Cabinet, and is attached to the Cabinet for Economic Development for administrative purposes. An 18 member board of directors made up of public and private sector officials govern the BSSC. Private-sector representatives comprise more than half of the board membership.

### BLUEGRASS STATE SKILLS CORPORATION BOARD OF DIRECTORS FY 2015

#### BSSC Board Chair

Randall Fox, Senior Partner  
Capstone HR Services Inc.  
Benton, KY

#### BSSC Vice-Chair

William "Carl" Lay, President  
Human Resource Management Professionals  
Elizabethtown, KY

#### BSSC Treasurer

Brenda Bankston, Director of Grants and Dev.  
Big Brothers Big Sisters of Kentuckiana  
Louisville, KY

#### BSSC Secretary

Rita Combs-Sterrett, President  
RCS Associates  
Louisville, KY

#### BSSC Executive Committee Members at Large:

Tom Lund, Economic Development Director  
Marion County Economic Development  
Lebanon, KY

Daniel Atzinger

Retired  
Louisville, KY

Rita Combs-Sterrett, President  
RCS Associates  
Louisville, KY

Robert L. King, President (*Proxy Reecie Stagnolia*)  
Council on Postsecondary Education  
Frankfort, KY

Eston Glover, President/CEO  
Pennyrile Rural Electric Coop.  
Elkton, KY

Larry Roberts, Secretary (*Proxy Rocky Comito*)  
Kentucky Dept of Labor  
Frankfort, KY

Reed Hall  
Retired  
Somerset, KY

Larry Hayes, Secretary (*Proxy Katie Smith*)  
Cabinet for Economic Development  
Frankfort, KY

John Y. Kuzuoka, School Administrator  
Sheet Metal Workers #110  
Louisville, KY

William "Carl" Lay, President  
Human Resource Management Professionals  
Elizabethtown, KY

Thomas Zawacki, Secretary  
Education and Workforce Development Cabinet  
Frankfort, KY

Beth Kuhn, Commissioner  
Department of Workforce Investment  
Frankfort, KY

Eric Wolff, VP Manufacturing  
L'Oreal  
Hebron, KY

Tom Kelly  
VP Training, Community & Government Relations  
Publisher's Printing Company  
Shepherdsville, KY

Karen Lawson, Purchasing Supervisor  
Clay Co. Public Schools  
Manchester, KY

Jay Box, Ph.D. (*Proxy-Dr. Rhonda Tracy*)  
KCTCS  
Versailles, KY

# GRANT-IN-AID (GIA)

The Grant-in-Aid (GIA) program provides reimbursement funds for training employees of Kentucky's new and expanding companies as well as for skills upgrade training.

Listed below is a summary of the GIA projects approved during FY 2015 by the BSSC Board of Directors: 104 skills training grants valued at \$4,850,389 to provide skills training services to individual companies and training consortia; training 16,941 Kentucky residents at an average cost of \$286.30 per trainee; as follows:

1,475 Kentucky residents being trained for new industry at a cost of \$1,180,000 or \$800 per trainee

9,830 Kentucky residents being trained for expanding industry at a cost of \$2,920,389 or \$297.09 per trainee

5,636 Kentucky residents being trained for existing industry at a cost of \$750,000 or \$133.07 per trainee

GIA applications in the amount of \$1,626,193 for 64 companies were received and processed by the BSSC but were not funded due to insufficient funds.

GIA net disbursements for skills training projects during FY 2015 totaled \$3,735,412 and were received by 129 companies and training consortia.



Lantech believes in BSSC wholeheartedly. Our company has seen a definite improvement in skills because of the training we are able to provide. Additionally, training our employees has improved employee attitudes, confidence and morale. BSSC allows us to look at training more closely and recognize the positive impact it has on our company.



**MICHAEL BALOUGH**  
**SECRETARY AND DIRECTOR**

*Lantech Management Corporation*  
*Louisville, KY*

# SKILLS TRAINING INVESTMENT CREDIT (STIC)



BSSC is an asset to us in providing necessary skillsets to our team members as we incorporate new processes in our manufacturing facility. Our goals are to retain our skilled team members and decrease turnover. BSSC is an excellent resource to help us achieve our goals.

**LORRIE COLLIER**  
HUMAN RESOURCES SUPERVISOR

*Toyota Boshoku Kentucky  
Lebanon, KY*

The Skills Training Investment Credit (STIC) program provides tax credits to offset a portion of approved costs to support skills upgrade training to qualified companies.

Listed below is a summary of the STIC projects approved during FY 2014-15 by the BSSC Board of Directors:

39 companies received preliminary approval for investment credits valued at \$2,499,082; training 10,592 Kentucky residents at an average cost of \$235.94 per trainee; and

13 companies received final approval of \$621,362 in tax credits through the STIC program for 2,956 trainees at a cost of \$210.20 per trainee.

By statute, a minimum of 30 percent of companies receiving preliminary approval for tax credits by the BSSC Board of Directors must be High Performance Companies.

A High Performance Company is one that has met and maintained a certified quality standards program. Examples of such programs are International Organization for Standardization (ISO), Certified Quality Inspector Certification and Failure Mode and Effects Analysis (FMEA) Certification.

In FY 2015, approximately 67 percent of the preliminarily approved tax credit applications were for High Performance Companies.



# PUBLIC-PRIVATE PARTNERSHIPS

## Metropolitan College Tax Credit (MCTC)

In 2009, the BSSC was given the authority to approve tax credits on behalf of qualified taxpayers party to the “Metropolitan College Agreement.” Its purpose is to encourage employers to provide educational opportunities to employees through a program that combines work with postsecondary education.

In Louisville, a partnership that includes United Parcel Service (UPS), the University of Louisville, Jefferson Community and Technical College provides eligible Kentucky residents access to a tuition-free post-secondary education and outstanding employment opportunities.

To ensure the program’s ongoing success, the BSSC approved its second Metropolitan College Tax Credit to UPS during FY 2015 in the amount of \$3,609,716, which helped 2,193 students.

## Kentucky Federation for Advanced Manufacturing Education (KY FAME)

The Kentucky Federation for Advanced Manufacturing Education (KY FAME) is a partnership of regional manufacturers whose purpose is to use dual-track, apprenticeship-style training to create a pipeline of highly skilled workers.

The primary method to achieve the goal creating a highly skilled workforce is through partnerships with local educational institutions to implement the Advanced Manufacturing Technician Program (AMT), an integrated, career pathway associate in applied science degree partnership program provided by the Kentucky Community and Technical College System. AMT is a dual-track, five semester program within an Associate in Applied Science Degree providing a multi-disciplinary technical foundation coupled with continuous real-world working experience with a leading manufacturer (company sponsor). AMT combines proven workplace components of apprenticeship with the earn-and-learn model in subjects including electricity, fluid power, mechanics, fabrication and robotics, as well as paid work experience that introduces hands-on application and the best practices of a world class manufacturer.

In January 2015, Governor Beshear announced the establishment of the KY FAME board of directors consisting of business and industry patterns, government and education. KY FAME currently includes 112 companies statewide from eight chapters. More than 40 students have completed the AMT program and over 200 students are currently enrolled.



## APPROVED GRANTS-IN-AID FOR FISCAL YEAR 2014-2015

The BSSC board of directors approves new Grant-In-Aid projects based upon the availability of funds for each board meeting. Once the board approves a Grant-In-Aid project, training may commence and documentation submitted for reimbursement.

<b>COMPANY</b>	<b>CITY</b>	<b>TRAINEES</b>	<b>FUNDING AMT</b>
Quiver Ventures LLC	Bowling Green	40	\$100,000.00
Tegant Diversified Brands, Inc.	Shelbyville	51	\$40,000.00
Custom Cooler, Inc.	Elkton	50	\$60,000.00
Kayser Automotive Systems USA, LP	Fulton	120	\$120,000.00
Computershare, Inc.	Louisville	250	\$200,000.00
South Shore BioFuels LLC	Wurtland	46	\$25,000.00
Champion Petfoods USA, Inc.	Auburn	147	\$150,000.00
Interapt, LLC	Louisville	15	\$25,000.00
Brady Worldwide Incorporated	Louisville	121	\$80,000.00
Eurofins MWG Operon LLC	Louisville	130	\$130,000.00
Diageo Americas Supply, Inc.	Shelbyville	15	\$25,000.00
EZ Pack Refuse Hauling Solutions, LLC	Cynthiana	80	\$25,000.00
Faurecia Automotive Seating LLC	Simpsonville	410	\$200,000.00
Mubea, Inc.	Florence	175	\$25,000.00
Hahn Automation Inc	Hebron	26	\$25,000.00
WILD Flavors Inc.	Erlanger	35	\$25,000.00
Combined Public Communications, Inc.	Cold Springs	19	\$25,000.00
Gallatin Steel Company	Ghent	102	\$25,000.00
Post Glover Resistors	Erlanger	61	\$25,000.00
L'Oreal USA Products, Inc.	Florence	260	\$25,000.00
Kentucky Rebuild Corp	Independence	23	\$25,000.00
Zotefoams, Inc.	Walton	26	\$25,000.00
The Corken Steel Products Company	Lexington	11	\$22,000.00
Taylor Regional Hospital	Campbellsville	426	\$50,000.00
Strategic Communications, LLC	Louisville	20	\$25,000.00
AGC Automotive Americas Co.	Elizabethtown	225	\$50,000.00
Summit Biosciences Inc.	Lexington	24	\$25,000.00
Universal Woods, Incorporated	Louisville	20	\$25,000.00
Benda-Lutz Corporation	Independence	25	\$25,000.00
Magni-Industries, Inc.	Independence	25	\$25,000.00
Eagle Manufacturing Company, LLC	Florence	134	\$25,000.00
ASAP Automation, LLC	Louisville	39	\$25,000.00
Bluegrass Business Consortium	Berea	271	\$75,000.00
Kentucky Alliance Training Consortium	Bowling Green	350	\$75,000.00
Marquette Transportation Company, LLC	Paducah	15	\$25,000.00

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<b>COMPANY</b>	<b>CITY</b>	<b>TRAINEES</b>	<b>FUNDING AMT</b>
PTC Seamless Tube Corp.	Hopkinsville	124	\$25,000.00
Designs Direct L.L.C.	Covington	22	\$23,200.00
Tier 1 Performance Solutions, LLC	Covington	40	\$25,000.00
The Hines Group, Inc.	Philpot	187	\$25,000.00
Gerdau Ameristee US Inc.	Calvert City	145	\$25,000.00
Gerdau Ameristeel US Inc.	Louisville	32	\$25,000.00
Life Fitness, Inc.	Falmouth	50	\$25,000.00
Fuel Total Systems Kentucky Corporation	Lebanon	55	\$25,000.00
Meritor Inc.	Frankfort	132	\$25,000.00
The Corken Steel Products Company	Louisville	13	\$25,000.00
Data Dimensions Corp.	Mt. Sterling	15	\$24,074.00
PDCI Automotive, LLC	Lebanon	20	\$25,000.00
I.B. Moore Company, LLC	Lexington	15	\$25,000.00
Natural Energy Engineering Services, PLLC	Nicholasville	12	\$12,944.00
Strong Tower Construction, LLC DBA Koch Corporation	Louisville	8	\$16,000.00
NELCO Training , Inc.	Bardstown	150	\$22,762.00
Fives Machining Systems, Inc.	Hebron	45	\$25,000.00
Wacker Chemical Corporation	Calvert City	50	\$70,000.00
Whitehall Industries, LLC	Paducah	100	\$50,000.00
Toyotetsu Mid America, LLC	Owensboro	200	\$25,000.00
Bonfiglioli USA Inc.	Hebron	42	\$25,000.00
Amneal Pharmaceuticals, LLC	Glasgow	25	\$25,000.00
Chism Machine and Gage, Inc.	Somerset	4	\$6,700.00
Lebanon Power & Apparatus Company, Inc.	Lebanon	13	\$25,000.00
Bluegrass Supply Chain Services, LLC	Bowling Green	59	\$25,000.00
International Automotive Components Group North American, Inc.	Madisonville	300	\$25,000.00
Regulus Group LLC	Louisville	120	\$25,000.00
PMC Organometallix, Inc	Carrollton	147	\$50,000.00
CGS Machine & Tool, Inc.	Bowling Green	22	\$25,000.00
Hitachi Automotive Systems Americas, Inc.	Harrodsburg	150	\$150,000.00
Amteck, LLC	Lexington	50	\$25,000.00
VVI Fulfillment Center, Inc.	Bowling Green	55	\$120,000.00
Meritor, Inc.	Franklin	20	\$20,850.00
Gibbs Die Casting Corporation	Henderson	13	\$25,000.00
International Crankshaft Inc.	Georgetown	50	\$25,000.00

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COMPANY	CITY	TRAINEES	FUNDING AMT
Creative Packaging Company	Shelbyville	13	\$25,000.00
Span Tech LLC	Glasgow	25	\$25,000.00
Diageo Americas Supply, Inc.	Louisville	15	\$30,000.00
TPUSA, Inc.	Louisville	750	\$200,000.00
The Training Consortium of South Central Kentucky, Inc.	Bowling Green	948	\$75,000.00
Baptist Health	Louisville	655	\$75,000.00
Advance Ready-Mix Concrete, Inc.	Louisville	13	\$25,000.00
Thermex-Thermatron, LP	Louisville	25	\$25,000.00
Lincoln Manufacturing USA, LLC	Stanford	20	\$25,000.00
Hendrickson USA, LLC	Lebanon	15	\$25,000.00
Marion County Jobs Training Consortium, Inc.	Lebanon	202	\$62,002.00
Shelby County Associated Industries, Inc.	Shelbyville	276	\$48,508.00
STOBER Drives Inc.	Maysville	85	\$25,000.00
Software Information Systems, LLC	Lexington	60	\$25,000.00
R.J. Temper, Inc.	Madisonville	45	\$25,000.00
Worldwide Technologies, LLC	Franklin	26	\$25,000.00
Von Lehman & Company Inc.	Fort Mitchell	46	\$6,349.00
Bekaert Corporation	Shelbyville	35	\$25,000.00
Fields Machine & Fabrication, LLC	Henderson	9	\$18,000.00
Beta-Tech, Inc. DBA Fortis Manufacturing	Glasgow	20	\$25,000.00
Metalsa Structural Products, Inc.	Elizabethtown	962	\$50,000.00
Excel Tool and Die, LLC	Henderson	3	\$6,000.00
Metalsa Structural Products, Inc.	Hopkinsville	481	\$25,000.00
Custom Food Products, LLC	Owingsville	304	\$186,000.00
Creative Lodging Solutions, LLC	Lexington	200	\$100,000.00
Kentucky Federation for Advanced Manufacturing Edu. Inc	Georgetown	38	\$75,000.00
Harman International Industries, Incorporated	Franklin	343	\$25,000.00
General Electric Company	Louisville	1500	\$200,000.00
General Electric Company	Louisville	1500	\$50,000.00
Kentucky LTC Training Consortium Inc.	Louisville	45	\$75,000.00
Southeast Kentucky Regional Training Consortium, Inc.	Corbin	191	\$75,000.00
Kobe Aluminum Automotive Products LLC	Bowling Green	240	\$50,000.00
Simpson County Training Consortium	Franklin	1229	\$75,000.00
General Electric Company	Madisonville	350	\$25,000.00
<b>TOTALS</b>		<b>16,941</b>	<b>\$4,850,389.00</b>

## GRANT-IN-AID EXPENDITURES FOR FISCAL YEAR 2014-2015

Reimbursements made to Kentucky companies in FY 2014-2015 to offset the costs of Kentucky resident employee training.

<b>COMPANY</b>	<b>CITY</b>	<b>TRAINEES</b>	<b>EXPENSES PAID</b>
Riken Elastomers Corporation	Hopkinsville	19	\$18,750.00
Zappos Fulfillment Centers, Inc.	Shepherdsville	261	\$40,614.75
IBM Corporation	Louisville	100	\$25,000.00
ARC Automotive, Inc.	Morgantown	280	\$41,999.76
Solus Industrial Innovations, LLC	Florence	19	\$25,000.00
Amazon.com kydc, LLC	Lexington	209	\$33,366.90
AEP Industries, Inc.	Bowling Green	75	\$19,924.00
NIEMCO Fabricators Inc.	Louisville	22	\$19,800.00
Shelby County Associated Industries, Inc.	Shelbyville	101	\$15,500.00
Rainbow Design Services, Inc.	Louisville	40	\$25,000.00
Grandview Welding	Tompkinsville	13	\$25,000.00
Hahn Automation Inc	Hebron	25	\$25,000.00
Westlake PVC Corp.	Calvert City	55	\$25,000.00
Westlake Vinyls Inc.	Calvert City	181	\$21,881.00
Kentucky LTC Training Consortium	Louisville	43	\$35,690.50
Refine Tile LLC	Elkton	11	\$7,100.00
Dr. Schneider Automotive Systems Inc	Russell Springs	155	\$90,322.75
Marion County Jobs Training Consortium	Lebanon	333	\$13,476.00
Fortis Manufacturing	Glasgow	20	\$25,000.00
Zappos Fulfillment Centers, Inc.	Shepherdsville	203	\$49,379.04
Northwest Kentucky Training Consortium	Henderson	420	\$26,915.00
Close the Loop, Inc.	Hebron	20	\$18,750.00
Mackey Advisors	Bellevue	9	\$5,329.99
L'Oreal USA Products, Inc.	Florence	211	\$189,388.50
Marquette Transporation Company LLC	Paducah	15	\$25,000.00
Summit Biosciences Inc	Lexington	17	\$13,000.00
Accuromm USA, Inc.	Lexington	3	\$1,237.50
ASAP Automation, LLC dba Bastian Software Solutions	Louisville	31	\$17,533.71
WILD Flavors, Inc.	Erlanger	130	\$23,368.81
AEP Industries, Inc.	Nicholasville	22	\$1,750.00
Morgan, Lewis & Bockius LLP	Lexington	250	\$16,000.00
Bingham McCutchen LLP	Lexington	250	\$35,600.00
Skilcraft LLC	Burlington	25	\$25,000.00
RB Distribution Inc d/b/a Dorman Products	Warsaw	198	\$25,000.00
KI (USA) Corporation	Berea	115	\$13,679.25
Kentucky LTC Training Consortium	Louisville	43	\$33,905.98

## GRANT-IN-AID EXPENDITURES FOR FISCAL YEAR 2014-2015

Reimbursements made to Kentucky companies in FY 2014-2015 to offset the costs of Kentucky resident employee training.

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<b>COMPANY</b>	<b>CITY</b>	<b>TRAINEES</b>	<b>EXPENSES PAID</b>
Hercules Manufacturing Company	Henderson	11	\$16,500.00
Gallatin Steel	Ghent	75	\$24,924.30
North American Stainless	Ghent	65	\$34,412.50
Norton Healthcare	Louisville	1125	\$54,479.58
The Henderson Trailer Co.	Henderson	13	\$18,750.00
Colonial Manufacturing Company	Henderson	13	\$18,750.00
Gator Made Inc.	Somerset	17	\$25,000.00
Post Glover Resistors, Inc	Erlanger	25	\$23,214.10
Corken Steel Products Company	Covington	27	\$25,000.00
Corken Steel Products Company	Florence	25	\$25,000.00
Metalsa Structural Products Inc	Hopkinsville	370	\$21,063.24
Summit Polymers Inc.	Mt. Sterling	40	\$14,374.30
Gibbs Die Casting Corporation	Henderson	13	\$25,000.00
Accuride Corporation	Henderson	13	\$21,591.22
Gibbs Die Casting Corporation	Henderson	13	\$25,000.00
RB Distribution Inc dba Dorman Products	Warsaw	100	\$75,000.00
Toyota Boshoku Kentucky, LLC	Harrodsburg	22	\$7,000.00
Duro Hilex Poly LLC	Florence	50	\$9,475.00
ARC Automotive, Inc.	Morgantown	280	\$11,772.66
Bluegrass Business Consortium, Inc.	Berea	179	\$65,962.00
LOGOMAT Automation Systems Inc.	Hebron	6	\$8,700.00
Training Consortium of South Central	Bowling Green	569	\$23,532.20
Designs Direct, L.L.C.	Covington	16	\$17,729.30
Hercules Manufacturing Company	Henderson	11	\$5,500.00
Colonial Manufacturing Company	Henderson	13	\$6,250.00
The Henderson Trailer Co.	Henderson	13	\$6,250.00
iPay Technologies LLC	Elizabethtown	280	\$75,375.00
dba DIRECT, Inc.	Covington	36	\$6,925.50
Big Ass Fans Company	Lexington	200	\$25,000.00
Baptist Healthcare Systems	Louisville	2835	\$36,832.50
Pioneer Plastics, Inc.	Dixon	30	\$1,575.00
Total Quality Logistics LLC	Lexington	91	\$10,600.56
Total Quality Logistics LLC	Louisville	36	\$17,154.02
Fentress Machine Inc.	McDaniels	7	\$10,500.00
INOAC Group North America LLC	Springfield	25	\$24,105.60

## EXPENDITURES FOR FISCAL YEAR 2014-2015

Reimbursements made to Kentucky companies in FY 2014-2015 to offset the costs of Kentucky resident employee training.

...CONTINUED...

<b>COMPANY</b>	<b>CITY</b>	<b>TRAINEES</b>	<b>EXPENSES PAID</b>
Toyota Boshoku Kentucky LLC	Lebanon	46	\$25,000.00
Refine Tile LLC	Elkton	11	\$5,383.04
INOAC Group North America, LLC	Springfield	13	\$20,000.00
Manchester Memorial Hospital	Manchester	12	\$23,414.39
Kern's Kitchen Inc	Louisville	9	\$1,999.99
Prestige Tool & Die LLC	Corydon	10	\$10,000.00
Custom Cooler, Inc.	Elkton	50	\$52,000.00
Southern Air Inc	Florence	120	\$37,500.00
Link Belt Construction Equipment Company LLP	Lexington	353	\$37,500.00
Southern Graphic Systems, LLC	Florence	13	\$25,000.00
Mixer Direct, Inc.	Louisville	23	\$6,516.85
Riken Elastomers Corporation	Hopkinsville	19	\$6,250.00
Kern's Kitchen Inc	Louisville	9	\$5,000.02
Summit Biosciences Inc	Lexington	17	\$12,000.00
Corning Incorporated	Harrodsburg	323	\$156,322.50
Comefri USA Inc	Hopkinsville	26	\$4,820.82
International Business Machines (IBM) Corporation	Lexington	385	\$21,125.00
Shelby County Associated Industries, Inc.	Shelbyville	101	\$9,200.00
Tower Automotive Operations USA I, LLC	Bardstown	45	\$25,000.00
Kiswel USA Inc.	Florence	25	\$18,589.87
PMC Organometallix, Inc	Carrollton	147	\$50,000.00
VVI Fulfillment Center, Inc.	Bowling Green	55	\$120,000.00
Dow Corning Corporation	Carrollton	20	\$25,000.00
Morgan, Lewis & Bockius LLP	Lexington	250	(\$1,600.00)
Lyons Magnus East, Inc.	Walton	69	\$23,856.40
A.O. Smith Corporation	Florence	35	\$25,000.00
Custom Cooler, Inc.	Elkton	50	\$8,000.00
Close the Loop, Inc.	Hebron	20	(\$933.68)
Southeast Kentucky Regional Training Consortium, Inc.	Corbin	208	\$33,920.00
ZirMed, Inc.	Louisville	86	\$31,164.69
Mubea TRB, LLC	Florence	25	\$25,000.00
General Electric Company	Louisville	1500	\$200,000.00
General Electric Company	Louisville	1500	\$50,000.00
Promotional Wood Products	Boston	8	\$16,000.00
V-Soft Consulting Group, Inc.	Louisville	20	\$25,000.00

## EXPENDITURES FOR FISCAL YEAR 2014-2015

Reimbursements made to Kentucky companies in FY 2014-2015 to offset the costs of Kentucky resident employee training.

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COMPANY	CITY	TRAINEES	EXPENSES PAID
Amazon.com. kydc LLC	Hebron	70	\$16,812.50
Roll Forming Corporation	Shelbyville	180	\$25,000.00
McLane Company, Inc.	Hebron	25	\$22,774.86
Lantech.com LLC	Louisville	84	\$20,239.91
Prestige Tool & Die LLC	Corydon	10	\$2,000.00
Combined Public Communications, Inc.	Cold Springs	19	\$25,000.00
Mubea North America Shared Services, Inc.	Florence	30	\$24,603.46
Federal-Mogul Corporation	Glasgow	150	\$25,000.00
Titan Contracting & Leasing Company, Inc.	Owensboro	40	\$25,000.00
Vascor, LTD.	Georgetown	71	\$21,260.13
Balluff, Inc.	Florence	75	\$23,500.00
AMZN wacs, INC	Winchester	550	\$146,575.00
AMZN wacs, Inc	Winchester	550	\$73,075.00
Northern Kentucky Training Consortium	Highland Heights	195	\$31,966.13
Continental Building Products Operating Company, LLC (formerly LaFarge North America)	Silver Grove	25	\$25,000.00
Kyosan Denso Manufacturing Kentucky	Mt Sterling	113	\$7,646.00
Toyotetsu America, Inc.	Somerset	37	\$42,519.60
Sabert Corporation	Shepherdsville	100	\$6,250.00
Fentress Machine Inc.	McDaniels	7	\$3,500.00
Creative Lodging Solutions, LLC	Lexington	200	\$100,000.00
Best Sanitizers, Inc.	Walton	31	\$24,999.98
Hendrickson USA, LLC	Lebanon	15	\$25,000.00
Link Belt Construction Equipment Company LLP	Lexington	353	\$12,097.84
<b>TOTALS</b>		<b>19,101</b>	<b>\$3,735,412.32</b>



We definitely appreciate BSSC. It allows small business the opportunity to receive on-site training that otherwise our company could not afford. BSSC helps us retain employees and grow our business.

**CHRISTI TIVITT**  
MANAGER

*Fentress Machine  
McDaniels, KY*



## — SKILLS TRAINING INVESTMENT CREDIT PRELIMINARY APPROVALS FOR — FISCAL YEAR 2014-2015

Companies must first receive preliminary approval by the BSSC board of directors for STIC projects.  
Once companies receive preliminary approval training may commence.

<b>COMPANY</b>	<b>CITY</b>	<b>TRAINEES</b>	<b>STIC AMOUNT</b>
The Sun Products Corporation	Bowling Green	717	\$99,928.00
Mubea, Inc.	Florence	388	\$99,982.00
Link-Belt Construction Equipment Company, L.P., LLLP	Lexington	246	\$100,000.00
United Parcel Service, Inc.	Louisville	2000	\$79,260.00
UPS Worldwide Forwarding, Inc.	Louisville	1264	\$51,884.00
United Parcel Service Co.	Louisville	176	\$100,000.00
Logan Aluminum, Inc.	Russellville	485	\$100,000.00
Precision Mechanical, Inc.	Winchester	44	\$22,000.00
Universal Woods, Incorporated	Louisville	75	\$42,000.00
Schwans Global Supply Chain, Inc.	Florence	200	\$99,880.00
Heaven Hill Distilleries, Inc.	Bardstown	400	\$100,000.00
Beam Inc.	Clermont	373	\$100,000.00
ConAgra Foods, Inc.	Princeton	54	\$65,355.00
Pilgrim's Pride Corporation	Hickory	93	\$83,681.00
A.O. Smith Corporation	Florence	31	\$15,500.00
Catlettsburg Refining, LLC	Catlettsburg	514	\$100,000.00
Marathon Petroleum Company LP	Catlettsburg	368	\$100,000.00
Fabricated Metals, LLC	Louisville	252	\$46,264.00
Gerdau Ameristeel US Inc.	Calvert City	175	\$87,500.00
Bemis Packaging, LLC	Shelbyville	185	\$92,500.00
Dow Corning Corporation	Elizabethtown	486	\$100,000.00
Harman International Industries, Incorporated	Franklin	296	\$100,000.00
Vascor, LTD.	Georgetown	66	\$33,000.00
Toyotetsu Mid America, LLC	Owensboro	200	\$100,000.00
The Gates Corporation	Hebron	74	\$37,000.00
Bonfiglioli USA Inc.	Hebron	33	\$16,500.00
The Henderson Trailer Co.	Henderson	18	\$9,000.00
Hercules Manufacturing Co.	Henderson	9	\$4,500.00
Colonial Manufacturing Company	Henderson	30	\$15,000.00
Briggs & Stratton Corporation	Murray	228	\$100,000.00
Amteck, LLC	Lexington	50	\$9,500.00
CTA Acoustics, Inc.	Corbin	313	\$100,000.00
Five Machining Systems, Inc.	Hebron	45	\$41,500.00
Precision Resource Inc.	Mt. Sterling	95	\$47,500.00
Johnan America, Inc.	Bardstown	153	\$30,348.00

**— SKILLS TRAINING INVESTMENT CREDIT PRELIMINARY APPROVALS FOR —  
FISCAL YEAR 2014-2015**

Companies must first receive preliminary approval by the BSSC board of directors for STIC projects.  
Once companies receive preliminary approval training may commence.

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<b>COMPANY</b>	<b>CITY</b>	<b>TRAINEES</b>	<b>STIC AMOUNT</b>
Stober Drives Inc.	Maysville	79	\$39,500.00
Nemak USA Inc.	Glasgow	32	\$16,000.00
Schneider Electric USA, Inc.	Lexington	317	\$100,000.00
Combined Public Communications, Inc.	Cold Springs	28	\$14,000.00
	<b>TOTAL</b>	<b>10,592</b>	<b>\$2,499,082.00</b>

**— SKILLS TRAINING INVESTMENT CREDIT FINAL PROJECTS FOR —  
FISCAL YEAR 2014-2015**

After preliminarily approved companies complete training and submit documentation to verify training,  
a final tax credit is determined and reported to the Kentucky Department of Revenue.

<b>COMPANY</b>	<b>CITY</b>	<b>PRELIMINARY APPROVAL</b>	<b>FINAL AMOUNT</b>	<b>TRAINEES</b>
RB Distribution d/b/a Dorman Products	Warsaw	\$99,500.00	\$78,143.90	158
Domtar Paper Company, LLC	Hawesville	\$100,000.00	\$95,768.87	317
Bemis Packaging, LLC	Shelbyville	\$77,500.00	\$67,500.00	98
Fentress Machine Inc.	McDaniels	\$3,500.00	\$3,500.00	7
Balluff, Inc.	Florence	\$39,000.00	\$14,446.95	66
Emerge Technologies LLC	Erlanger	\$7,534.14	\$7,534.14	15
The Standard Group LLC	Louisville	\$61,000.00	\$14,834.89	95
Catlettsburg Refining, LLC	Catlettsburg	\$100,000.00	\$86,553.03	447
AGC Automotive Americas Co.	Elizabethtown	\$100,000.00	\$70,611.64	336
Best Buy Stores, L.P.	Brooks	\$100,000.00	\$48,299.35	599
Kaba Mas, LLC	Lexington	\$59,466.00	\$27,071.20	30
United Parcel Service, Inc.	Louisville	\$100,000.00	\$80,963.57	689
Messier-Bugatti USA, LLC	Walton	\$34,487.67	\$26,135.09	99
	<b>TOTALS</b>	<b>\$881,987.81</b>	<b>\$621,362.63</b>	<b>2,956</b>