CABINET FOR ECONOMIC DEVELOPMENT

Matthew G. Bevin
Governor

Old Capitol Annex
300 West Broadway
Frankfort, Kentucky 40601
ThinkKentucky.com

Erik Dunnigan
Acting Secretary

MEMORANDUM

TO: KEDFA Members

FROM: Katie Smith, Executive Director
Office of Financial Services

DATE: May 18, 2016

SUBJECT: **KEDFA Board Meeting**

The Kentucky Economic Development Finance Authority's next regular board meeting is scheduled for **Thursday, May 26, 2016** at the Cabinet for Economic Development, Old Capitol Annex, 300 West Broadway in Frankfort. The meeting will convene at 10:00 a.m. (EDT) in the Board of Directors Conference Room.

If you have any questions, please feel free to contact our office at any time.

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

Old Capitol Annex
Board of Directors Conference Room
300 West Broadway
Frankfort, Kentucky

AGENDA
May 26, 2016

Call to Order
Notification of Press
Roll Call

Approval of Minutes

1. Approval of Minutes from April 28, 2016

Reports

2. Approved / Undisbursed Loan Report		Don Goodin
3. Financial Statements and Monitoring Reports		Katie Smith

High-Tech Pool Project (Modification) — Don Goodin

4. CreoSalus, Inc.	Jefferson	

KBI Project (Amendment) — Bobby Aldridge

5. STEMCO Products, Inc.	Madison	

KEIA Projects (Extension) — Bobby Aldridge

6. Hydro-Gear Limited Partnership	Caldwell	
Hahn Automation, Inc.	Boone	
Somerset Center Hotel LP	Pulaski	
Kobe Aluminum Automotive Products, LLC	Warren	
Rut'N Strut Distillery LLC	Shelby	

KEIA Projects (Final)

7. Asahi Forge of America Corporation	Madison	Marlene Duffy / Debbie Phillips
8. Kenmark Optical, Inc.	Jefferson	Kristina Thompson / Lynda Cunningham
9. RXC Acquisition Company dba RXCrossroads	Jefferson	Anna Beth Bobbitt / Lynda Cunningham

KBI Projects (Preliminary)

10. Ryder Integrated Logistics, Inc.	Boone	Lindsey Ransdell / Michelle Elder
11. J & J Lumber, LLC	Grayson	Frank Tate / Michelle Elder
12. Pride Industries, Inc.	Union	Frank Tate / Michelle Elder
13. Pilgrim's Pride Corporation	Graves	Corky Peek / Michelle Elder
14. Retail Convergence.com, LP	Bullitt	Marlene Duffy / Debbie Phillips
15. Southern Solutions, L.L.C.	Garrard	Marlene Duffy / Debbie Phillips

KBI Projects (Extension)		Michelle Elder
16. Harry Gordon Steel Company	Clark	
Omnicare, Inc.	Barren	
Angel's Share Brands LLC	Jefferson	
Data Dimensions Corporation	Montgomery	
eBay Inc.	Boone	
HAHN Automation, Inc.	Boone	
Kindred Healthcare Operating, Inc.	Jefferson	
Riverine Fisheries International LLC	Fulton	
Texas Roadhouse, Inc.	Jefferson	
White Clay Consulting, Inc.	Jefferson	
Xact Associates, LLC dba Xact Communications	Fayette	

KBI Projects (Final)		Debbie Phillips
17. Brown-Forman Corporation	Woodford	
18. Genova Products, Inc.	McCracken	
19. Michter's Distillery, LLC *(2011)*	Jefferson	
20. Michter's Distillery, LLC *(2012)*	Jefferson	
21. Sonoco Protective Solutions, Inc.	Shelby	

KRA Project (Final)		Debbie Phillips
22. Hyster-Yale Group, Inc.	Madison	

KSBTC		Tim Back
23. East Louisville Interventional Pain Specialists, PLLC	Jefferson	
Mach III Clutch, Inc.	Boone	
Spalding and Day Tool and Die Company	Jefferson	
Thurminators, LLC	Jefferson	
Vegatek Corporation	Jefferson	

Kentucky Angel Investment Act Program		Tim Back
24. Rice, Jr., George Johnson	Boone	Double Double D, LLC
Cain, David A.	Kenton	Fanbloom, Inc.
Murdock, Shawn L.	Kenton	Fanbloom, Inc.
Polson, Jack	Laurel	First Care Holding, LLC
Jones, Thomas Allen	Jefferson	Rabbit Hole Spirits, LLC
Stegman, Brian J.	Kenton	Urban Technology Inc.

Closed Session

25.

Adjournment

Approved Undisbursed List

Apr-16

KEDFA LOANS

Applicant	Form #	County	Date Approved	Commitment Expires	Amount	Jobs
City of Shepherdsville	21008	Bullitt	Apr-16	Apr-17	3,500,000	

SMALL BUSINESS LOANS

Applicant	Form #	County	Date Approved	Commitment Expires	Amount	Jobs
None						

TOTAL COMMITMENTS 1

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

STATEMENT OF NET POSITION

4/30/2016

	FUND A	BOND FUND	Small Bus. Loan Pool	KEDFA 4/30/16	OOE 4/30/16	COMBINED 4/30/16
ASSETS						
Cash & Accounts Receivable						
Operating Account	81,675.90	0.00	0.00	81,675.90	0.00	*81,675.90*
Cash	3,364,534.48	14,106,886.07	392,694.92	17,864,115.47	0.00	*17,864,115.47*
High Tech Construction Pool	0.00	0.00	0.00	0.00	137,500.00	*137,500.00*
High Tech Investment Pool	0.00	0.00	0.00	0.00	3,172,034.49	*3,172,034.49*
High Tech LGEDF Pool	0.00	0.00	0.00	0.00	4,043.88	*4,043.88*
Investment Account	0.00	0.00	0.00	0.00	0.00	*0.00*
Accounts Receivable	0.00	0.00	0.00	0.00	0.00	*0.00*
Intergovernment Receivable	0.00	0.00	0.00	0.00	1,030,370.00	*1,030,370.00*
Total Cash & Accounts Receivable	**3,446,210.38**	**14,106,886.07**	**392,694.92**	**17,945,791.37**	**4,343,948.37**	***22,289,739.74***
Accrued Interest Receivable						
Loans	21,135.49	7,280.30	2.49	28,418.28	1,353.50	*29,771.78*
Investments	27.62	115.86	3.26	146.74	0.00	*146.74*
Total Accrued Interest Receivable	**21,163.11**	**7,396.16**	**5.75**	**28,565.02**	**1,353.50**	***29,918.52***
Notes Receivable						
Loans Receivable	18,173,345.34	1,757,530.02	3,843.68	19,934,719.04	102,143.00	*20,036,862.04*
(Allowance for Doubtful Accounts)				(1,159,163.61)		*(1,159,163.61)*
Total Notes Receivable	**18,173,345.34**	**1,757,530.02**	**3,843.68**	**18,775,555.43**	**102,143.00**	***18,877,698.43***
TOTAL ASSETS	***21,640,718.83***	***15,871,812.25***	***396,544.35***	***36,749,911.82***	***4,447,444.87***	***41,197,356.69***
DEFERRED OUTFLOWS OF RESOURCES				***307,000.00***	***0.00***	***307,000.00***
LIABILITIES						
Accrued Salaries & Compensated Absences				**366,803.42**	**0.00**	***366,803.42***
Accounts Payable				**0.00**	**0.00**	***0.00***
Intergovernment Payable				**0.00**	**0.00**	***0.00***
Grants Payable				**0.00**	**0.00**	***0.00***
Pension Liability				**4,632,000.00**	**0.00**	***4,632,000.00***
TOTAL LIABILITIES				***4,998,803.42***	***0.00***	***4,998,803.42***
DEFERRED INFLOWS OF RESOURCES				***60,000.00***	***0.00***	***60,000.00***
NET POSITION						
Beginning Balance				**33,132,577.78**	**5,544,303.02**	***38,676,880.80***
Current Year Undivided Profits				**(1,134,469.38)**	**(1,096,858.15)**	**(2,231,327.53)**
TOTAL NET POSITION				***31,998,108.40***	***4,447,444.87***	***36,445,553.27***

NOTE 1 The Small Business Loan Pool is presented separately only for internal tracking purposes.

NOTE 2 The Office of Entrepreneurship (OOE) operating transactions are no longer under the direction of KEDFA and are not reflected above.

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

CONSOLIDATED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

FOR THE MONTH ENDING AND FISCAL YTD April 30, 2016

	FUND A	BOND FUND	Small Bus Loan Pool	OOE FUND	FY 2015-2016 YEAR TO DATE	*FY 2014-2015 YEAR TO DATE*
Operating Revenues - KEDFA						
Interest Income/Loans	14,880.49	3,233.91	15.84	0.00	182,859.94	*207,909.73*
Interest Income/ Investments	27.62	115.86	3.26	0.00	1,503.26	*1,482.93*
Late Fees	0.00	0.00	0.00	0.00	853.68	*0.02*
Application Fees	66,685.00	0.00	0.00	0.00	450,775.33	*553,937.25*
Miscellaneous Income	34.81	0.00	0.00	0.00	288.46	*466.54*
Total Operating Revenues - KEDFA	81,627.92	3,349.77	19.10	0.00	636,280.67	*763,796.47*
Operating Expenses - KEDFA						
Salaries	88,126.57				874,109.42	*800,957.42*
Employee benefits	52,511.07				573,924.98	*517,334.40*
Other Personnel Costs	0.00				0.00	*6,464.94*
Contracted Personal Services	8,708.33				122,832.96	*132,358.99*
Utilities and Heating Fuels	0.00				0.00	*0.00*
Rentals	0.00				0.00	*0.00*
Maintenance and Repairs	0.00				0.00	*0.00*
Postage and Related Services	0.00				14.73	*7.18*
Telecommunications	0.00				0.00	*0.00*
Computer Services	0.00				0.00	*0.00*
Supplies	0.00				0.00	*0.00*
Miscellaneous Services	0.00				0.00	*0.00*
Travel	244.14				2,415.54	*2,282.73*
Miscellaneous Commodities	0.00				396.75	*478.50*
Commodities Expense	0.00				219,830.71	*0.00*
Bad Debt Expense	0.00				0.00	*0.00*
Grant Disbursement	0.00				0.00	*0.00*
Total Operating Expenses - KEDFA	149,590.11	0.00	0.00	0.00	1,793,525.09	*1,459,884.16*
Income (Loss) from Operations - KEDFA	(67,962.19)	3,349.77	19.10	0.00	(1,157,244.42)	*(696,087.69)*
Non-Operating Revenues (Expenses) - KEDFA						
Operating Transfer Out - General Fund					0.00	*0.00*
Transfer Due from Bonds					0.00	*(500,000.00)*
Grants Disbursed					0.00	*0.00*
Operating Transfer In - Economic Dev					22,775.04	*0.00*
Unrealized Gains/(Losses) on Investment					0.00	*0.00*
Realized Gains/(Losses) on Investment					0.00	*0.00*
Total Non-Operating Revenues (Expenses) -	0.00	0.00	0.00	0.00	22,775.04	*(500,000.00)*
CHANGE IN NET POSITION - KEDFA	(67,962.19)	3,349.77	19.10	0.00	(1,134,469.38)	*(1,196,087.69)*
Operating Revenues (Expenses) - OOE						
Interest Income - Loans				151.89	1,410.74	*4,836.10*
Misc Income				0.00	0.00	*3.18*
Disbursements: Projects (Note 1)				(25,000.00)	(709,963.69)	*(1,619,018.37)*
Repayments received from Projects				41,664.00	315,110.00	*0.00*
Non-Operating Revenues (Expenses) - OOE						
Operating Transfer in - OOE				0.00	0.00	*0.00*
Transfer Due from Bonds				0.00	(350,000.00)	*(275,000.00)*
Operating Transfer Out - OOE				0.00	(353,415.20)	*(200,636.25)*
CHANGE IN NET POSITION - OOE	0.00	0.00	0.00	16,815.89	(1,096,858.15)	*(2,089,815.34)*
CHANGE IN NET POSITION - COMBINED	(67,962.19)	3,349.77	19.10	16,815.89	(2,231,327.53)	*(3,285,903.03)*

NOTE 1 Represents disbursements for projects from OOE Funds. (See OOE listings for detail of approved projects)

NOTE 2 Statement does not include interest income for OOE that is swept monthly to OOE's operating account

NOTE 3 The Small Business Loan Pool is presented separately only for internal tracking purposes.

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY
CASH POSITION STATEMENT
4/30/2016

	4/30/2015	4/30/2016
Fund A Cash Balance	$3,825,455.66	$3,364,534.48
Less: Loans Closed This Month	*INCLUDED IN BAL*	*INCLUDED IN BAL*
Less: Approved/Undisbursed	0.00	0.00
Total Unobligated Balance	**$3,825,455.66**	**$3,364,534.48**
2003 Bond Fund Cash Balance	$13,562,917.58	$14,106,886.07
Less: Loans Closed This Month	0.00	0.00
Less: Approved/Undisbursed	0.00	0.00
Total Unobligated Balance	**$13,562,917.58**	**$14,106,886.07**
Small Business Loan Fund Cash Balance	$384,840.46	$392,694.92
Less: Loans Closed This Month	0.00	0.00
Less: Approved/Undisbursed	0.00	0.00
Total Unobligated Balance	**$384,840.46**	**$392,694.92**
Bond Funds to be Provided for Loans	$0.00	$0.00
Less: Approved/Undisbursed	0.00	3,500,000.00
Total Unobligated Balance	**$0.00**	**$3,500,000.00**
Budget: Cash to be Transferred to Other CED Programs for	**$0.00**	**$0.00**
CASH AVAILABLE	**$17,773,213.70**	**$17,864,115.47**
OCI Fund Cash Balance		
High Tech Construction Pool	$137,500.00	$137,500.00
Less: Approved/Undisbursed	$0.00	$0.00
High Tech Investment Pool	$3,873,360.93	$3,126,293.93
Less: Approved/Undisbursed	($2,067,439.00)	($1,170,370.00)
LGEDF Pool	$4,043.88	$4,043.88
Less; Approved/Undisbursed	$0.00	$0.00
Bond Funds to be Provided for Approved Projects	$1,380,370.00	$1,030,370.00
Bond Funds Available for Projects	$0.00	$0.00
Total Unobligated Balance	**$3,327,835.81**	**$3,127,837.81**
TOTAL ALL FUNDS	**$21,101,049.51**	**$20,991,953.28**

Kentucky Enterprise Initiative Act (KEIA) Projects
Fiscal 2016

KEDFA Meeting date	5/26/2016
Total Projects Approved Fiscal Year-to-Date	58
Number of Proposed Projects for Current Month	3

Construction Materials and Building Fixtures

Fiscal Year Cap	$20,000,000
Approved Fiscal Year-to-Date	$15,060,000
Committed Amount	$0
Balance Available for Current Month	$4,940,000
Proposed Approval for Current Month	$475,000
Balance Available for Remainder of Fiscal Year	$4,465,000

Research & Development and Electronic Processing Equipment

Fiscal Year Cap	$5,000,000
Approved Fiscal Year-to-Date	$1,152,000
Committed Amount	$0
Balance Available for Current Month	$3,848,000
Proposed Approval for Current Month	$0
Balance Available for Remainder of Fiscal Year	$3,848,000

Office of Compliance, Financial and Administrative Services
Monthly Monitoring Report **as of April 28, 2016**

Financial Incentives Programs

Program	Projects Contacted	Projects Monitored	Defaults	Repayments	Completed Exhibits
KBI	72	58	0	0	30
IEIA	0	0	0	0	0
KEIA	56	0	0	0	1
KIDA	2	0	0	0	3
KJDA	3	9	0	0	4
KREDA	19	27	0	0	17
KIRA	0	0	0	0	0
KJRA	0	0	0	0	0
KIFA	2	11	0	0	0
KESA	0	0	0	0	0
KRA	7	1	0	0	0
KAIA	35	34	0	0	0
TIF	18	5	0	0	0
Totals	**214**	**145**	**0**	**0**	**55**

Cash Based Programs

Program	Projects Contacted	Projects Monitored	Defaults	Repayments	Completed Exhibits
HTP	16	0	0	0	0
Direct Loans	0	0	0	0	0
EDB	18	3	0	0	0
Totals	**34**	**3**	**0**	**0**	**0**

Projects Contacted - This category reflects phone calls, e-mails, or other less involved questions.
Projects Monitored - This category includes review of specific aspects of a project which requires research of a file or a more in-depth examination.
Completed Exhibits - Project's Fiscal Year End exhibits have been monitored for the year.

Project Update Report

Project	County	Approval Date	Exit Date	Program
Span Tech, LLC	Barren	6/28/2012	4/22/2016	KBI

Explanation: Company withdrew from the KBI Program per email dated 4/22/2016.

LeanCor, LLC	Boone	12/10/2015	4/19/2016	KBI

Explanation: Company withdrew from the KBI Program per email dated 4/19/2016.

Pilkington North America, Inc.	Woodford	9/29/2011	4/22/2016	KBI

Explanation: Several attempts to contact the Company with no response. Project expired 9/30/2015.

Explanation:

MEMORANDUM

TO: KEDFA Board

FROM: J. Don Goodin

DATE: May 26, 2016

RE: **CreoSalus, Inc.**
Jefferson County

In July 2007, KEDFA approved a $750,000 Forgivable Loan for this company, all of which has been disbursed. The purpose of the loan was to purchase laboratory equipment to assist the company in its research and pharmaceutical drug development for animals and humans. At the time the loan was approved, the company had 19 full-time, Kentucky resident employees and was required to create 41 new, full-time, Kentucky resident jobs by December 31, 2011 paying an average annual salary of $80,000, excluding benefits.

In a 2011 modification, the loan was split into two parts, including an amortizing loan of approximately $240,000, and the balance of approximately $510,000 continuing as a forgivable loan, along with an extension of the compliance dates. The company agreed to amortize a part of the original loan for a term of six years, with annual payments of $39,634 at rate of 2%. The final payment on this portion of the loan is due on 12-31-16, and the final compliance date was extended to 12-31-16. As a part of that modification, the jobs requirement was lowered to 28 new, full-time, Kentucky resident jobs, and the average annual salary requirement was lowered to $65,000.

Several months ago, the company contacted KEDFA staff and indicated it would not be able to meet the job and wage requirements due to delays in getting FDA drug approval for new product. The Office of Entrepreneurship and KEDFA staff have been working with the company over the past few months to negotiate some changes to the Loan Agreement. Based upon negotiations with the company, staff is proposing the following loan modifications:

1. Extension of Compliance Dates: the company has requested the final two compliance dates of and 12-31-16 be extended to 12-31-16 and 12-31-17.

2. Loan Repayment: The company owes KEDFA a compliance payment of $86,568 and an amortizing loan payment of $39,634 that was due 12-31-15. The company has agreed to pay the total amount due of $126,202 by October 31, 2016. Interest will continue to accrue on these loans at 2% until they are repaid.

3. Final Principal Payment: The final principal payment of $39,634 plus accrued interest is due by 12-31-16. The company has agreed to pay half of that amount by that due date and has requested the remaining funds be paid by 12-31-17.

Staff and the Executive Director of the Office of Entrepreneurship recommend approval of this loan modification.

MEMORANDUM

TO: KEDFA Board Members

FROM: Robert Aldridge, Assistant Director RA
Compliance Division

DATE: May 26, 2016

SUBJECT: KBI Amendment
STEMCO Products, Inc. (Madison County)
KBI Project # 19286

Subsequent to final approval of the Project, STEMCO Products, Inc. transferred all of its employees to an affiliated entity, EnPro Associates, LLC, and has requested that the Authority recognize EnPro Associates, LLC as an Approved Affiliate that is eligible to impose Wage Assessments upon Project Employees retroactive to May 30, 2015.

Staff recommends approval.

MEMORANDUM

TO: KEDFA Board Members

FROM: Robert Aldridge, Assistant Director
Compliance Division

DATE: May 26, 2016

SUBJECT: KEIA Extensions

The following companies have requested additional time to complete their projects:

Company	County	Extension
Hydro-Gear Limited Partnership	Caldwell	3 Months
Hahn Automation, Inc.	Boone	6 Months
Somerset Center Hotel LP	Pulaski	8 Months
Kobe Aluminum Automotive Products, LLC	Warren	12 Months
Rut'N Strut Distillery LLC	Shelby	12 Months

Staff recommends approval.

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY
KEIA REPORT

Date: May 26, 2016
Approved Company: Asahi Forge of America Corporation
City: Richmond **County:** Madison
Activity: Manufacturing **Resolution #:** KEIA-16-21045
Bus. Dev. Contact: M. Duffy **OFS Staff:** D. Phillips

Project Description: Asahi Forge of America Corporation produces HUB bearing units for American NTN Bearing Manufacturing and is a supplier to all major automotive manufacturers. The company is considering the expansion of its current facility in Richmond to add capacity for additional press lines and additional descale (shot blasting) line.

Facility Details: Expanding existing operations

Anticipated Project Investment	**Eligible Costs**	**Total Investment**
Land	$0	$0
Building Construction	$2,300,000	$2,300,000
Electronic Processing Equipment	$0	$0
Research & Development Equipment	$0	$0
Other Equipment	$0	$7,080,000
Other Start-up Costs	$0	$990,000
TOTAL	**$2,300,000**	**$10,370,000**

Ownership (20% or more):
Publicly traded

Other State Participation:

Date	Program	Status	Amount
Apr 30, 2015	KBI	Monitor	$250,000

Unemployment Rate
County: 4.6% Kentucky: 5.8%

Existing Presence in Kentucky:
Madison County

Approved Recovery Amount:
Construction Materials and Building Fixtures: $100,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$100,000**

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY
KEIA REPORT

Date: May 26, 2016
Approved Company: Kenmark Optical, Inc.
City: Louisville **County:** Jefferson
Activity: Service & Technology **Resolution #:** KEIA-16-21069
Bus. Dev. Contact: K. Thompson **OFS Staff:** L. Cunningham

Project Description: Kenmark Optical, Inc., a distributor of optical frames, has been in business in Louisville since 1972. The company plans to move into a new facility in 2017 that will require extensive renovations and the addition of 10,000 square feet of warehouse space.

Facility Details: Expanding existing operations

Anticipated Project Investment	**Eligible Costs**	**Total Investment**
Land	$0	$0
Building Construction	$1,300,000	$2,200,000
Electronic Processing Equipment	$0	$0
Research & Development Equipment	$0	$0
Other Equipment	$0	$0
Other Start-up Costs	$0	$300,000
TOTAL	**$1,300,000**	**$2,500,000**

Ownership (20% or more):
No ownership above 20%

Other State Participation: None

Unemployment Rate
County: 5.0% Kentucky: 5.8%

Existing Presence in Kentucky: Jefferson County

Approved Recovery Amount:
Construction Materials and Building Fixtures: $75,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$75,000**

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY
KEIA REPORT

Date: May 26, 2016
Approved Company: RXC Acquisition Company dba RXCrossroads
City: Louisville **County:** Jefferson
Activity: Service & Technology **Resolution #:** KEIA-16-21026
Bus. Dev. Contact: A. Bobbitt **OFS Staff:** L. Cunningham

Project Description: RxCrossroads was formed in 2001 as a specialty distribution, pharmacy, and patient support services provider. The company offers a comprehensive portfolio of custom services tailored to the biotechnology and pharmaceutical industries as well as supporting patients and providers through continuum of care. The company is considering expanding its distribution center in Louisville to meet future customer demands and to fulfill its commitment to connect patients to therapy.

Facility Details: Expanding existing operations

Anticipated Project Investment	**Eligible Costs**	**Total Investment**
Rent	$0	$4,660,000
Building Construction	$10,000,000	$11,000,000
Electronic Processing Equipment	$0	$0
Research & Development Equipment	$0	$0
Other Equipment	$0	$8,700,000
Other Start-up Costs	$0	$600,000
TOTAL	**$10,000,000**	**$24,960,000**

Ownership (20% or more): CVSHealth - Woonsocket, RI

Other State Participation:

Date	Program	Status	Amount
Apr 28, 2016	KBI	Approve-Prelim	$4,000,000

Unemployment Rate
County: 5.0% Kentucky: 5.8%

Existing Presence in Kentucky: Jefferson & Kenton Counties

Approved Recovery Amount:
Construction Materials and Building Fixtures: $300,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$300,000**

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

KBI REPORT - PRELIMINARY APPROVAL

Date: May 26, 2016
Approved Company: Ryder Integrated Logistics, Inc.
City: Hebron **County:** Boone
Activity: Service & Technology **Prelim Resolution #:** KBI-IL-15-21051
Bus. Dev. Contact: L. Ransdell **OFS Staff:** M. Elder

Project Description: Ryder System, Inc. founded in 1933 in Miami, FL, started as a concrete hauling business. Today Ryder is one of the largest logistics companies in the country, leasing trucks and serving as third party logistics partner. Ryder's third party logistics services allow clients to optimize their shipping, receiving and warehousing structure by reducing distribution costs and streamlining workforce management while helping their clients increase their presence in new regions. The company is considering opening a logistics facility that will serve as a distribution hub for national retail brands.

Facility Details: Expanding existing operations

Anticipated Project Investment - Leased	**Eligible Costs**	**Total Investment**
Rent	$0	$0
Building/Improvements	$3,000,000	$3,000,000
Equipment	$0	$0
Other Start-up Costs	$0	$0
TOTAL	**$3,000,000**	**$3,000,000**

NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	$18.00	
1	90	$18.00	$50,000
2	90	$18.00	$50,000
3	90	$18.00	$50,000
4	90	$18.00	$50,000
5	90	$18.00	$50,000
6	90	$18.00	$50,000
7	90	$18.00	$50,000
8	90	$18.00	$50,000
9	90	$18.00	$50,000
10	90	$18.00	$50,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$500,000**

County Type:
Other

Statutory Minimum Wage Requirements:
Base hourly wage: $10.88
Total hourly compensation: $12.51

Ownership (20% or more):
Ryder System, Inc. Miami, FL

Active State Participation at the project site: None

Requested Wage Assessment / Local Participation:
State: 1.5%
Local: 0.40% Boone County Fiscal Court

Unemployment Rate
County: 4.5% Kentucky: 5.8%

Existing Presence in Kentucky:
Boone, Caldwell, Jefferson, Kenton, Madison, Montgomery, Oldham and Scott Counties

Special Conditions: None

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

KBI REPORT - PRELIMINARY APPROVAL

Date: May 26, 2016
Approved Company: J & J Lumber, LLC
City: Millwood
County: Grayson
Activity: Manufacturing
Prelim Resolution #: KBI-I-16-21070
Bus. Dev. Contact: F. Tate
OFS Staff: M. Elder

Project Description: J & J Lumber, LLC, a sawmill operation, has been in business for 8 years in Eastview, KY. The company has outgrown its current location. J & J has located a facility in Millwood which fits the needs of the company in multiple ways as well as allowing for great growth potential. The company is considering improving the facility in Millwood with equipment, and utility upgrades.

Facility Details: Expanding existing operations

Anticipated Project Investment - Owned	**Eligible Costs**	**Total Investment**
Land	$200,000	$200,000
Building/Improvements	$520,000	$520,000
Equipment	$350,000	$350,000
Other Start-up Costs	$50,000	$50,000
TOTAL	**$1,120,000**	**$1,120,000**

NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	20	$15.00	
1	25	$15.00	$30,000
2	30	$15.00	$45,000
3	30	$15.00	$45,000
4	30	$15.00	$40,000
5	30	$15.00	$40,000
6	30	$15.00	$40,000
7	30	$15.00	$40,000
8	30	$15.00	$40,000
9	30	$15.00	$40,000
10	30	$15.00	$40,000
11	30	$15.00	$40,000
12	30	$15.00	$40,000
13	30	$15.00	$40,000
14	30	$15.00	$40,000
15	30	$15.00	$40,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$600,000**

County Type:
Enhanced

Statutory Minimum Wage Requirements:
Base hourly wage: $9.06
Total hourly compensation: $10.42

Ownership (20% or more):

Joey Gray	Eastview, KY
Gregory Hubble	High Point, NC

Active State Participation at the project site: None

Requested Wage Assessment / Local Participation:
State: 5.0%

Unemployment Rate
County: 7.1% Kentucky: 5.8%

Existing Presence in Kentucky:
Hardin County

Special Conditions:
The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company reported 1 full-time, Kentucky resident employees as of the application date.

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

KBI REPORT - PRELIMINARY APPROVAL

Date: May 26, 2016
Approved Company: Pride Industries, Inc.
City: Clay **County:** Union
Activity: Manufacturing **Prelim Resolution #:** KBI-I-16-21071
Bus. Dev. Contact: F. Tate **OFS Staff:** M. Elder

Project Description: Pride Industries, Inc. has been a manufacturing supplier to the roofing and siding businesses for many years. The company has grown its operation to a nationally recognized brand. Pride manufactures metal roofing products and is beginning to offer a new line of ACM panels. This project will consist of purchasing new equipment to help the current demand of the ACM panels.

Facility Details: Expanding existing operations

Anticipated Project Investment - Owned	**Eligible Costs**	**Total Investment**
Land	$0	$0
Building/Improvements	$30,000	$30,000
Equipment	$100,000	$100,000
Other Start-up Costs	$20,000	$20,000
TOTAL	**$150,000**	**$150,000**

NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	$20.00	
1	10	$20.00	$10,000
2	10	$20.00	$10,000
3	10	$20.00	$10,000
4	10	$20.00	$10,000
5	10	$20.00	$10,000
6	10	$20.00	$10,000
7	10	$20.00	$10,000
8	10	$20.00	$10,000
9	10	$20.00	$10,000
10	10	$20.00	$10,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$100,000**

County Type:
Other

Statutory Minimum Wage Requirements:
Base hourly wage: $10.88
Total hourly compensation: $12.51

Ownership (20% or more):
Caroll Pride Clay, KY

Active State Participation at the project site: None

Requested Wage Assessment / Local Participation:
State: 3.0%
Local: 0.50% Union County

Unemployment Rate
County: 7.8% Kentucky: 5.8%

Existing Presence in Kentucky:
Christian, Spencer and Union Counties

Special Conditions:
The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company reported 23 full-time, Kentucky resident employees as of the application date.

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

KBI REPORT - PRELIMINARY APPROVAL

Date: May 26, 2016
Approved Company: Pilgrim's Pride Corporation
City: Hickory **County:** Graves
Activity: Manufacturing **Prelim Resolution #:** KBI-I-16-21052
Bus. Dev. Contact: C. Peek **OFS Staff:** M. Elder

Project Description: Pilgrim's Pride Corporation is one of the world's largest chicken producers and operates in twelve U.S. states as well as Mexico and Puerto Rico. The company is evaluating expanding its poultry processing facility in Hickory. This proposed project would increase its deboning and marinating capacity which would contribute to company wide growth across different product lines.

Facility Details: Expanding existing operations

Anticipated Project Investment - Owned	**Eligible Costs**	**Total Investment**
Land	$0	$0
Building/Improvements	$3,575,770	$3,575,770
Equipment	$600,000	$9,291,315
Other Start-up Costs	$0	$0
TOTAL	**$4,175,770**	**$12,867,085**

NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	30	$13.00	
1	100	$13.00	$150,000
2	141	$13.00	$150,000
3	141	$13.00	$150,000
4	141	$13.00	$150,000
5	141	$13.00	$150,000
6	141	$13.00	$150,000
7	141	$13.00	$150,000
8	141	$13.00	$150,000
9	141	$13.00	$150,000
10	141	$13.00	$150,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$1,500,000**

County Type:
Other

Statutory Minimum Wage Requirements:
Base hourly wage: $10.88
Total hourly compensation: $12.51

Ownership (20% or more):
Publicly Traded

Active State Participation at the project site: None

Requested Wage Assessment / Local Participation:
State: 3.0%
Local: 1.0% Graves County

Unemployment Rate
County: 6.6%
Kentucky: 5.8%

Existing Presence in Kentucky:
Graves County

Special Conditions:
The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company reported 917 full-time, Kentucky resident employees as of the application date.

The project will include multiple locations within Hickory/ Graves County. Only investment costs incurred at 2653 State Route 1241 will be considered towards calculating eligible costs. Employees and their respective wages at the locations included in the project definition will be eligible for compliance.

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

KBI REPORT - PRELIMINARY APPROVAL

Date: May 26, 2016
Approved Company: Retail Convergence.com, LP
City: Shepherdsville **County:** Bullitt
Activity: Service & Technology **Prelim Resolution #:** KBI-ILD-16-20979
Bus. Dev. Contact: M. Duffy **OFS Staff:** D. Phillips

Project Description: Retail Convergence.com, LP is a leading E-commerce company specializing in flash sales for high-end fashion apparel and merchandise. The company is considering an expansion of its current distribution and media production operation in Shepherdsville to meet product demand and accommodate future growth.

Facility Details: Expanding existing operations

Anticipated Project Investment - Leased	**Eligible Costs**	**Total Investment**
Rent	$0	$0
Building/Improvements	$3,000,000	$3,000,000
Equipment	$10,500,000	$10,500,000
Other Start-up Costs	$1,500,000	$1,500,000
TOTAL	**$15,000,000**	**$15,000,000**

NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	30	$20.00	
1	65	$20.00	$65,000
2	102	$20.00	$110,000
3	102	$20.00	$159,000
4	102	$20.00	$159,000
5	102	$20.00	$159,000
6	102	$20.00	$159,000
7	102	$20.00	$159,000
8	102	$20.00	$159,000
9	102	$20.00	$159,000
10	102	$20.00	$159,000
11	102	$20.00	$160,600
12	102	$20.00	$160,600
13	102	$20.00	$160,600
14	102	$20.00	$160,600
15	102	$20.00	$160,600

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$2,250,000**

County Type:
Enhanced

Statutory Minimum Wage Requirements:
Base hourly wage: $9.06
Total hourly compensation: $10.42

Ownership (20% or more):
SmartBargins, Inc. Boston, MA

Active State Participation at the project site: None

Requested Wage Assessment / Local Participation:
State: 5.0%

Unemployment Rate
County: 4.9% Kentucky: 5.8%

Existing Presence in Kentucky:
Bullitt County

Special Conditions:
The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company reported 311 full-time, Kentucky resident employees as of the application date.

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

KBI REPORT - PRELIMINARY APPROVAL

Date: May 26, 2016
Approved Company: Southern Solutions, L.L.C.
City: Lancaster **County:** Garrard
Activity: Manufacturing **Prelim Resolution #:** KBI-I-16-21044
Bus. Dev. Contact: M. Duffy **OFS Staff:** D. Phillips

Project Description: Southern Solutions, L.L.C. specializes in premium residential and commercial millwork and casework for its clients from conception to completion. The company is considering the relocation of its existing operation in Stanford to a larger facility in Lancaster. This move would allow the company to also expand into manufacturing metal tubing used for its casework products in the future.

Facility Details: Expanding existing operations

Anticipated Project Investment - Owned	**Eligible Costs**	**Total Investment**
Land	$0	$0
Building/Improvements	$450,000	$450,000
Equipment	$0	$0
Other Start-up Costs	$100,000	$100,000
TOTAL	**$550,000**	**$550,000**

NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	$16.00	
1	10	$16.00	$10,000
2	10	$16.00	$15,100
3	10	$16.00	$17,300
4	10	$16.00	$17,300
5	10	$16.00	$17,300
6	10	$16.00	$17,300
7	10	$16.00	$17,300
8	10	$16.00	$17,300
9	10	$16.00	$17,300
10	10	$16.00	$17,300
11	10	$16.00	$17,300
12	10	$16.00	$17,300
13	10	$16.00	$17,300
14	10	$16.00	$17,300
15	10	$16.00	$17,300

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$250,000**

County Type:
Enhanced

Statutory Minimum Wage Requirements:
Base hourly wage: $9.06
Total hourly compensation: $10.42

Ownership (20% or more):

Joshua Johnson	Versailles, KY
James Johnson	Nicholasville, KY

Active State Participation at the project site: None

Requested Wage Assessment / Local Participation:
State: 5.0%

Unemployment Rate
County: 5.4% Kentucky: 5.8%

Existing Presence in Kentucky:
Lincoln County

Special Conditions:
The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company reported 6 full-time, Kentucky resident employees as of the application date.

MEMORANDUM

TO: KEDFA Board Members

FROM: Michelle Elder ME
Incentive Assistance Division

DATE: May 26, 2016

SUBJECT: KBI Extensions

The following companies have previously received KBI preliminary approval and are requesting approval of a time extension:

Company	County	Extension
Harry Gordon Steel Company	Clark	6 month
Omnicare, Inc.	Barren	6 month
Angel's Share Brands LLC	Jefferson	12 month
Data Dimensions Corporation	Montgomery	12 month
eBay Inc.	Boone	12 month
HAHN Automation, Inc.	Boone	12 month
Kindred Healthcare Operating, Inc.	Jefferson	12 month
Riverine Fisheries International LLC	Fulton	12 month
Texas Roadhouse, Inc.	Jefferson	12 month
White Clay Consulting, Inc.	Jefferson	12 month
Xact Associates, LLC dba Xact Communications	Fayette	12 month

Staff recommends approval.

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY
KBI REPORT - FINAL APPROVAL

Date: May 26, 2016
Preliminary Approval: June 27, 2013
Approved Company: Brown-Forman Corporation
City: Versailles
County: Woodford
Activity: Manufacturing
Final Resolution #: KBI-F-16-19540
Bus. Dev. Contact: L. Ransdell
OFS Staff: D. Phillips

Project Description: Brown-Forman Corporation produces fine quality beverage alcohol brands, including Woodford Reserve, Early Times and Old Forester. The project included the expansion of its Woodford Reserve Distillery in Versailles by adding new bourbon maturation warehouses, new stills, improvements to the bottling line, and other upgrades designed to increase capacity, efficiency, and productivity at the facility.

	Eligible Costs	Total Investment
Anticipated Project Investment - Owned	$26,355,000	$36,325,000

NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	14	$22.00	
1	14	$22.00	$250,000
2	14	$22.00	$250,000
3	14	$22.00	$250,000
4	14	$22.00	$250,000
5	15	$22.00	$250,000
6	15	$22.00	$250,000
7	15	$22.00	$250,000
8	15	$22.00	$250,000
9	15	$22.00	$250,000
10	15	$22.00	$250,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$2,500,000**

County Type:
Other

Statutory Minimum Wage Requirements:
Base hourly wage: $10.88
Total hourly compensation: $12.51

Special Conditions:
Maintain Base Employment: 31
Maintain Statewide Employment: 951

Modifications since preliminary approval? No

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY
KBI REPORT - FINAL APPROVAL

Date: May 26, 2016
Preliminary Approval: June 26, 2014
Approved Company: Genova Products, Inc.
City: Paducah **County:** McCracken
Activity: Manufacturing **Final Resolution #:** KBI-FL-16-19925
Bus. Dev. Contact: C.Peek **OFS Staff:** M. Elder

Project Description: Genova Products, Inc. is a multi-state manufacturer and distributor of plastic plumbing and building products. The company is leasing a new location in Paducah to produce PVC plumbing pipe and fittings.

	Eligible Costs	Total Investment
Anticipated Project Investment - Leased	$2,075,000	$4,900,000

NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	$16.00	
1	75	$16.00	$100,000
2	80	$16.00	$100,000
3	85	$16.00	$100,000
4	90	$16.00	$100,000
5	95	$16.00	$100,000
6	100	$16.00	$100,000
7	105	$16.00	$100,000
8	110	$16.00	$100,000
9	117	$16.00	$100,000
10	125	$16.00	$100,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$1,000,000**

County Type:
Other

Statutory Minimum Wage Requirements:
Base hourly wage: $10.88
Total hourly compensation: $12.51

Special Conditions: None

Modifications since preliminary approval? No

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY
KBI REPORT - FINAL APPROVAL

Date: May 26, 2016
Preliminary Approval: June 30, 2011
Approved Company: Michter's Distillery LLC
City: Louisville **County:** Jefferson
Activity: Manufacturing **Final Resolution #:** KBI-F-16-18645
Bus. Dev. Contact: L. Ransdell **OFS Staff:** D. Phillips

Project Description: Michter's Distillery LLC produces a variety of whiskeys including single barrel ryes, small batch bourbons and single barrel bourbons. The project includes the purchase and renovation of an existing building in downtown Louisville to establish a distillery for the production of Michter's whiskeys. The distillery will include a small-batch distilling operation and barrel storage, souvenir/gift shop and a tasting room.

	Eligible Costs	Total Investment
Anticipated Project Investment - Owned	$6,392,000	$7,792,000

NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	$20.00	
1	10	$20.00	$20,000
2	10	$20.00	$20,000
3	10	$20.00	$20,000
4	10	$20.00	$20,000
5	10	$20.00	$20,000
6	10	$20.00	$20,000
7	10	$20.00	$20,000
8	10	$20.00	$20,000
9	10	$20.00	$20,000
10	10	$20.00	$20,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$200,000**

County Type:
Other

Statutory Minimum Wage Requirements:
Base hourly wage: $10.88
Total hourly compensation: $12.51

Special Conditions: None

Modifications since preliminary approval? No

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY
KBI REPORT - FINAL APPROVAL

Date: May 26, 2016
Preliminary Approval: June 28, 2012
Approved Company: Michter's Distillery LLC
City: Louisville
County: Jefferson
Activity: Manufacturing
Final Resolution #: KBI-F-16-19142
Bus. Dev. Contact: L. Ransdell
OFS Staff: D. Phillips

Project Description: Michter's Distillery LLC produces a variety of whiskeys including single barrel ryes, small batch bourbons and single barrel bourbons. The company established a full bottling line and distillery for production of Michter's whiskeys and other products. The facility will included two bottling lines, small pot still for development of new products, grain handling equipment and barrel storage. The project also included a gift shop and a product tasting facility.

	Eligible Costs	Total Investment
Anticipated Project Investment - Owned	$4,607,000	$10,871,334

NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	26	$23.00	
1	26	$23.00	$50,000
2	26	$23.00	$50,000
3	26	$23.00	$50,000
4	26	$23.00	$50,000
5	26	$23.00	$50,000
6	26	$23.00	$50,000
7	26	$23.00	$50,000
8	26	$23.00	$50,000
9	26	$23.00	$50,000
10	26	$23.00	$50,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$500,000**

County Type:
Other

Statutory Minimum Wage Requirements:
Base hourly wage: $10.88
Total hourly compensation: $12.51

Special Conditions: None

Modifications since preliminary approval? No

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY
KBI REPORT - FINAL APPROVAL

Date: May 26, 2016
Preliminary Approval: June 27, 2013
Approved Company: Sonoco Protective Solutions, Inc.
City: Shelbyville **County:** Shelby
Activity: Manufacturing **Final Resolution #:** KBI-F-16-19448
Bus. Dev. Contact: A. Bobbitt **OFS Staff:** M. Elder

Project Description: Sonoco Protective Solutions, Inc. is manufacturer of foam based and safety products for the automotive industry. The company operates a manufacturing facility in Shelby County to manufacture expanded polypropylene products.

	Eligible Costs	Total Investment
Anticipated Project Investment - Owned	$7,047,000	$12,240,350

NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	51	$20.00	
1	51	$20.00	$90,000
2	51	$20.00	$90,000
3	51	$20.00	$90,000
4	51	$20.00	$90,000
5	51	$20.00	$90,000
6	51	$20.00	$90,000
7	51	$20.00	$90,000
8	51	$20.00	$90,000
9	51	$20.00	$90,000
10	51	$20.00	$90,000

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$900,000**

County Type:
Other

Statutory Minimum Wage Requirements:
Base hourly wage: $10.88
Total hourly compensation: $12.51

Special Conditions:
Maintain Base Employment: 29

Modifications since preliminary approval? Yes - incorporated in above information
The company name has changed from Tegrant Diversified Brands, Inc. to Sonoco Protective Solutions, Inc. The statewide maintenance requirement will be removed and a base employment requirement will be added to the project. All other aspects of the project remain the same.

KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY
KRA REPORT - FINAL APPROVAL

Date: May 26, 2016
Preliminary Approval: June 27, 2013
Approved Company: Hyster-Yale Group, Inc.
City: Berea **County:** Madison
Final Resolution #: KRA-F-16-19550
Bus. Dev. Contact: M. Duffy **OFS Staff:** D. Phillips

Project Description: Hyster-Yale Group, Inc. manufactures and sells a comprehensive line of lift trucks, warehouse trucks, counterbalanced trucks, large capacity cargo and container handling trucks. The reinvestment project included a new counterweight paint system to improve safety and productivity by utilizing a new loading and unloading concept for the counterweights which increased productivity.

Current number of full-time jobs at the project location: 674

Required number of full-time jobs to retain at the project location: **622**

Preliminarily Approved Anticipated Costs	**Eligible Costs**	**Total Investment**
Equipment and Related Costs	$2,094,000	$4,188,000
Training Costs	$9,134	$9,134
TOTAL	**$2,103,134**	**$4,197,134**

Actual Costs Expended	**Eligible Costs**	**Total Investment**
Equipment and Related Costs	$1,710,496	$3,420,992
Training Costs	$9,134	$9,134
TOTAL	**$1,719,630**	**$3,430,126**

TOTAL NEGOTIATED TAX INCENTIVE AMOUNT: **$1,719,630**

Modifications since preliminary approval? Yes - incorporated in above information

The company's name changed from NACCO Materials Handling Group, Inc. to Hyster-Yale Group, Inc. The company was preliminarily approved for $2,000,000 in tax incentives however, documentation at final approval submitted by the company indicated eligible cost of only $1,719,630. Therefore, the negotiated tax incentive amount has been adjusted from $2,000,000 to $1,719,630. All other aspects of the project remain the same.

Kentucky Small Business Tax Credit Projects

Project Name	Form #	County	Beginning Employment	Eligible Positions	Average Hourly Wage	Qualifying Equipment or Technology	Tax Credit Amount	Date to KEDFA	Status
May 2016									
East Louisville Interventional Pain Specialists, PLLC	21046	JEFFERSON	3	4	$15.38	$135,419	$14,000	5/26/2016	PENDING
Mach III Clutch, Inc.	21047	BOONE	6	2	$15.83	$100,900	$7,000	5/26/2016	PENDING
Spalding and Day Tool and Die Company	21048	JEFFERSON	30	7	$19.90	$92,500	$24,500	5/26/2016	PENDING
Thurminators, LLC	21049	JEFFERSON	4	5	$15.53	$22,353	$17,500	5/26/2016	PENDING
Vegatek Corporation	21050	JEFFERSON	2	1	$43.75	$5,120	$3,500	5/26/2016	PENDING
TOTALS	5						$66,500		

Note: The tax credit amount will be equal to $3,500 per eligible position, not to exceed the purchase price of qualifying equipment or technology, with a maximum income tax credit of $25,000 per company for each calendar year. Per KRS 154.60-020, the maximum amount of credits that may be committed in

Kentucky Angel Investment Tax Credit Projects
May 2016

Qualified Investor	Qualified Small Business	County	Qualified Activity	Projected Investment	Tax Credit Amount
Rice, Jr., George Johnson	Double Double D, LLC	Boone	Materials Science & Advanced Manufacturing	$250,000	$100,000
Cain, David A.	Fanbloom, Inc.	Kenton	Information Technology & Communications	$20,000	$8,000
Murdock, Shawn L.	Fanbloom, Inc.	Kenton	Information Technology & Communications	$25,000	$10,000
Polson, Jack	First Care Holding, LLC	Laurel	Health & Human Development	$100,000	$50,000
Jones, Thomas Allen	Rabbit Hole Spirits, LLC	Jefferson	Other New Economy Knowledge Based Activity	$100,000	$40,000
Stegman, Brian J.	Urban Technology Inc.	Kenton	Information Technology & Communications	$25,000	$10,000
Total	**6**			**$520,000**	**$218,000**

Projected Credits - To Date	($3,346,220)
Reclaimed Credits	$365,936
Current Projected/Approved Credits	($2,980,284)

Credit Limit	$3,000,000
Current Projected/Approved Credits	($2,980,284)
Remaining Credits	**$19,716**

Note: For each calendar year, the total amount of tax credits available for the Kentucky Angel Investment Act program shall not exceed $3,000,000. The total amount of tax credits approved to a Qualified Investor in a calendar year shall not exceed $200,000 in aggregate.